## An Investment is to gain profitable returns







- ✓ A <u>Cost Center</u> can become a <u>Profit Center</u> with the right software.
- $\checkmark$  A <u>decrease in cost</u> is equal to an <u>increase in revenue</u>.
- ✓ Information must be <u>timely</u> to be of <u>value</u>.
- ✓ Ability to *leverage* knowledge and work load.
- ✓ Increase *cash flow* by timely billing.
- $\checkmark$  <u>Avoid</u> paying for a warranted repair.
- ✓ Identify the reasons for <u>*lost*</u> production.
- ✓ Do not *under-bill* for quality or additives.
- $\checkmark$  Be aware of <u>expiring</u> recoupable royalties and lease renewals.
- ✓ Eliminate *mistakes* due to manipulation of spreadsheets.

